

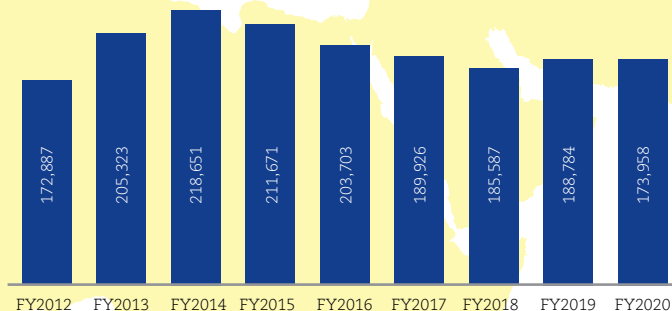
Cairn Oil & Gas

FACT SHEET



Key Player in Indian E&P sector

- Largest private crude oil producer
- In 2004 discovered the Mangala field in Rajasthan; largest onshore oil discovery in India in more than two decades
- Four producing assets : Rajasthan in west, Cambay off the west coast, Ravva off east coast and Krishna Godavari Basin



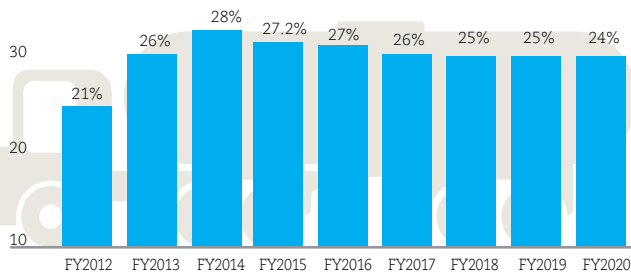
■ Gross operated production (boepd)



Our Contribution

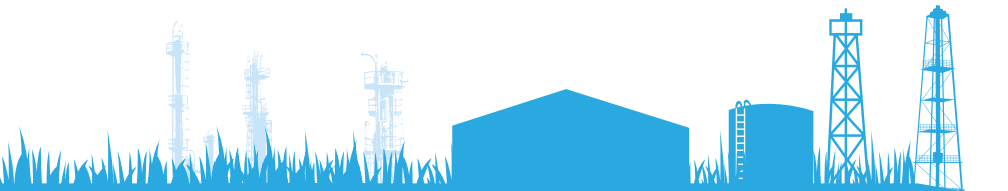
- Operating ~ 24% of India's crude oil production
- INR 568 MMBOE (excluding gas) contributed to the Government in FY2020

% Contribution to crude oil production



173,958 boepd

Average gross
operated production



Reducing Dependence on Oil Imports

Reduced India's crude oil imports by ~INR 31,700 crores during FY2020

7.0 Billion boe

Gross Hydrocarbon
in place

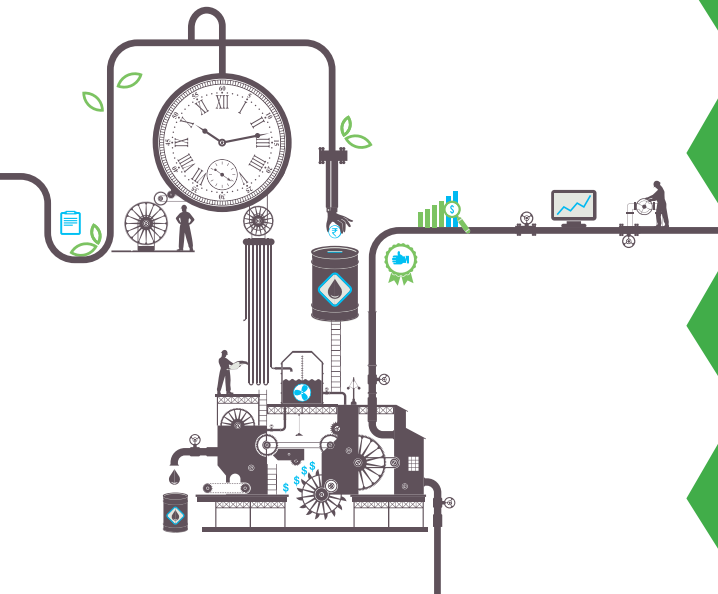
38 Discoveries

In Rajasthan Block
till date

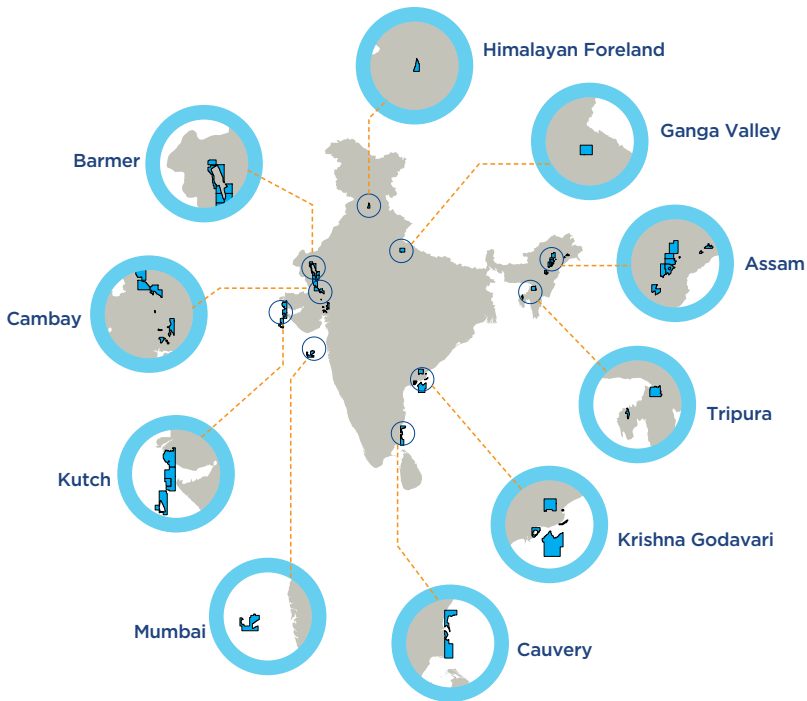
58 Blocks

In India

Total Acreage
~65,000 sq km



CAIRN Asset Portfolio



In the Global Context

• Built the World's Longest Continuously Heated and Insulated Pipeline

• One of the low cost operators; placed in the top decile

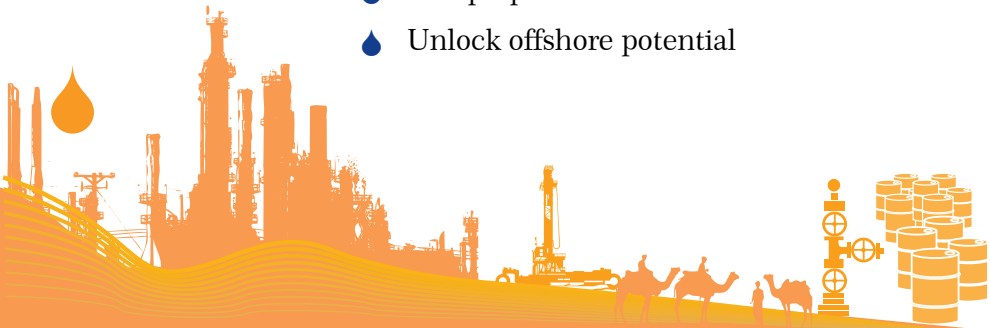
• Amongst top quartile global E&P companies in HSE performance

Pioneer in Technology Application

- Executed Mangala EOR: World's largest polymer flood project
- First company in India to apply micro-seismic hydrofrac monitoring technology
- Executed world's largest jet-pump operation

Focus Areas

- Enhanced oil recoveries from Polymer and ASP
- Monetisation of Tight Oil and Satellite fields
- Ramp up of Gas business
- Unlock offshore potential



Transforming Barmer

- ◆ Over the last five years, Barmer has the highest per capita income in Rajasthan.
- ◆ Barmer contributed 7.11% to Rajasthan's GDP, second only to Jaipur.
- ◆ Barmer's per capita income is higher than India's & Rajasthan's per capita income.

Source:

Estimates of District Domestic Product of Rajasthan 2011-12 to 2016-17 (AE), Directorate of Economics & Statistics, Department of Planning, Rajasthan.

Press Note On Provisional Estimates Of Annual National Income, 2017-18 AND Quarterly Estimates Of Gross Domestic Product For The Fourth Quarter (Q4) Of 2017-18, Central Statistics Office, Ministry of Statistics & Programme Implementation, Government of India.



Partnerships with Community

- ◆ Youth employment through basic vocational training at Cairn Enterprise Centre (Barmer) and state-of-the-art vocational training institute, Cairn Centre of Excellence (Jodhpur)
- ◆ Farm based economic development by improving farmers' income through productivity enhancement of farming & livestock through proven practices
- ◆ Basic healthcare at the doorstep for the rural families through Mobile Health Vans (MHVs), providing 95% coverage based on community feedback and 91% community satisfaction as per 3rd party studies
- ◆ Jeevan Amrit Project for providing clean drinking water to the villages through community run RO plants under PPP, setting up setting up 126 RO Plants across three states -Rajasthan, Gujarat & Andhra Pradesh. One of the largest water project of its kind in the world
- ◆ Total Sanitation under Nirmal Bharat Abhiyan and Swachh Bharat has enabled Barmer to be ODF (declared by Govt. Of Rajasthan in June 2 018)
- ◆ Nand Ghar Project - Committed to the Prime Minister's national vision of eradicating child malnutrition, providing education, healthcare and empowering women with skill development, developing 4000 Nand Ghars across India
- ◆ Support to Barmer District Hospital with specialized doctors and maintaining cleanliness and hygiene in the premises taking the hospital to rank 1 in the state in May 2019
- ◆ PHED department - Safe drinking water initiative by Cairn extending its support by providing land, raw water connection, and electricity for running the ROs and borewells for the community at large.



Recognitions and Awards

- ◆ 3rd CSR Health Impact Award 2019 presented by Government of Rajasthan for Rural Health
- ◆ Zee Business National CSR Leadership Award 2019 presented by World CSR Congress for livelihoods and health
- ◆ 2nd Golden Fulcrum Award for Information, Education and Communication presented by Praxis for awareness
- ◆ ET NOW WORLD CSR AWARD 2020 presented by ET Now for livelihood and technology
- ◆ 3rd Rajasthan CSR Award presented by Ministry of Industries, Government of Rajasthan for Livelihoods, Water Sanitation and Hygiene programs
- ◆ Best CSR Award presented by Suvali, District Administration for health programs
- ◆ Best CSR Award presented by East Godavari District Administration for Overall CSR Support and projects
- ◆ Best Partner in the East Godavari District presented by Government of Andhra Pradesh (GoAP) for Overall CSR Support and projects
- ◆ FINISH Award Household presented by The Government of the Netherlands, FINISH Society and WASTE Netherland for Sanitation programs
- ◆ FICCI CSR Award presented by FICCI for Water, Sanitation and Hygiene
- ◆ CSR Health Impact Award presented by IHW (India Health and Wellness Council) for Sanitation
- ◆ Health Award presented by Government of Gujarat for Health
- ◆ ET Brand Equity Kalaido Award 2020 presented by Economic Times for Awareness Drives
- ◆ 25 Impactful CSR leader award 2019 presented by India CSR Award to Ms. Harmeet Sehra – Head CSR

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