

EXCELLENCE
THROUGH
INNOVATION
AND
TECHNOLOGY

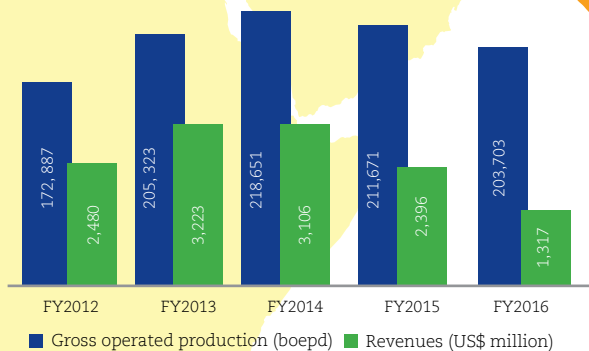
CAIRN FACT SHEET



THE GAME CHANGER

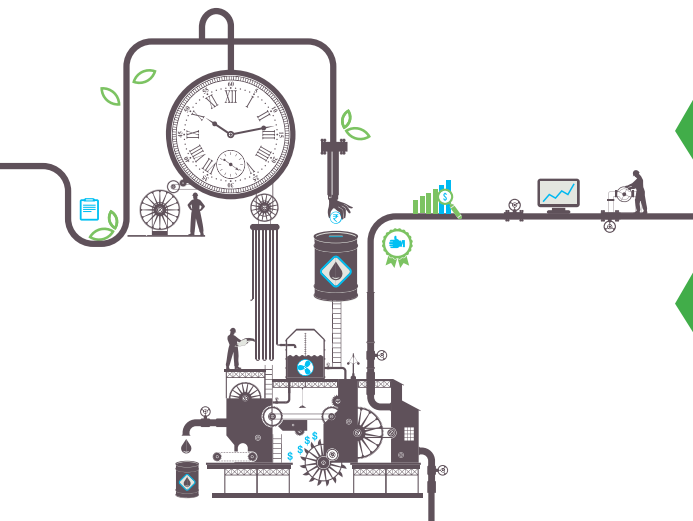
Key Player in Indian E&P sector

- 💧 Cairn, Oil and Gas vertical of Vedanta Limited is the largest private crude oil producer
- 💧 In 2004 discovered the Mangala field in Rajasthan; largest onshore oil discovery in India in more than two decades
- 💧 Three producing assets : Rajasthan in west, Cambay off west coast and Ravva off east coast of India



Our Contribution

- Operating ~ 27% of India's crude oil production
- 56000 boepd average production contribution in Q4 FY17 from successful execution of polymer flood programme in Mangala
- INR 10,784 crore contributed to the Government in FY2016



7 blocks

6 in India and 1 in
South Africa

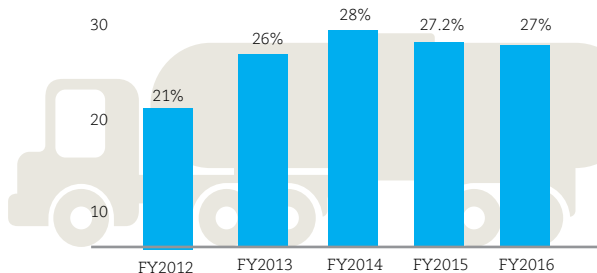
US\$ 1.3 billion

Revenues in FY2016

Reducing Dependence on Oil Imports

- Operated ~27% of India's crude oil production in FY2016
- Reduced India's crude oil imports by ~INR 21,000 crores during FY2016

% Contribution to crude oil production



1.3 billion boe

Gross proved and probable reserves and resources

38 Discoveries

In Rajasthan Block till date

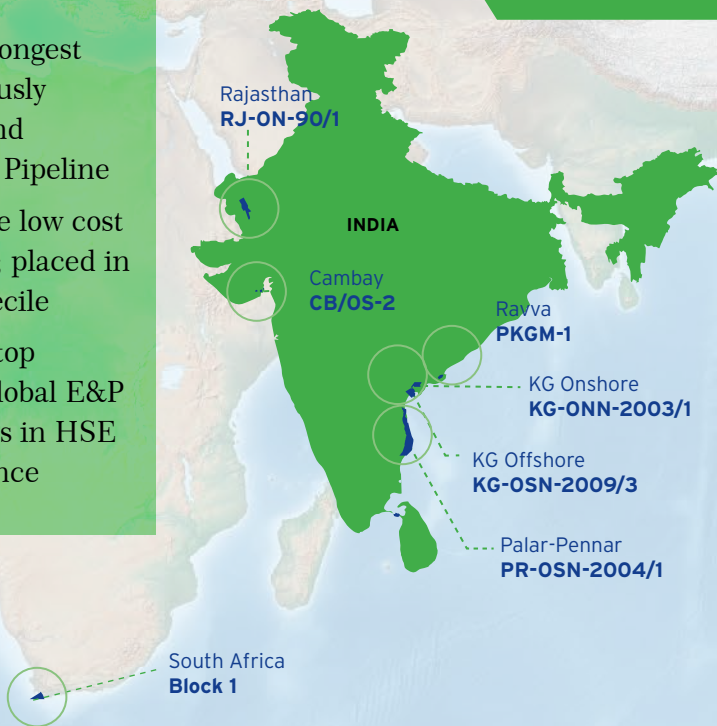
203,703 boepd*

Average gross operated production

In the Global Context

- Built the World's Longest Continuously Heated and Insulated Pipeline
- One of the low cost operators; placed in the top decile
- Amongst top quartile global E&P companies in HSE performance

CAIRN Asset Portfolio

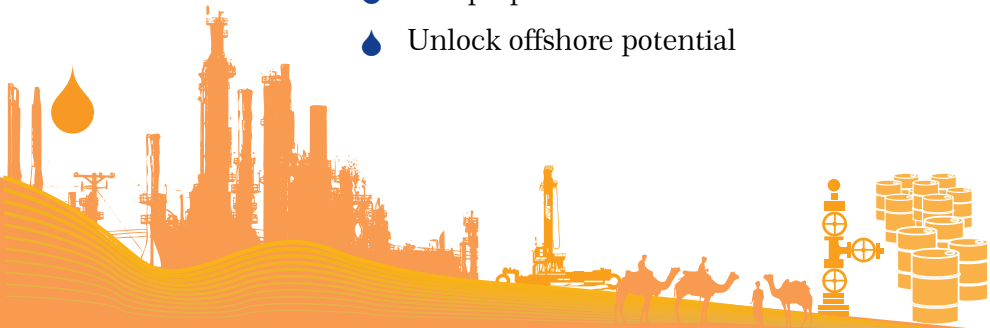


Pioneer in Technology Application

- Executed Mangala EOR: World's largest polymer flood project
- First company in India to apply micro-seismic hydrofrac monitoring technology
- Executed world's largest jet-pump operation

Focus Areas

- Enhanced oil recoveries from Polymer and ASP
- Monetisation of Tight Oil and Satellite fields
- Ramp up of Gas business
- Unlock offshore potential



Partnerships with Community

- ◆ Youth employment through basic vocational training at Cairn Enterprise Centre (Barmer) and state-of-the-art vocational training institute, Cairn Centre of Excellence (Jodhpur)
- ◆ Farm based economic development by improving farmers' income through productivity enhancement of farming & livestock through proven practices
- ◆ Basic healthcare at the doorstep for the rural families through Mobile Health Vans (MHVs), providing 95% coverage based on community feedback
- ◆ Jeevan Amrit Project for providing clean drinking water to the villages through community run RO plants under PPP, setting up 333 RO plants. One of the largest water project of its kind in the world
- ◆ Total Sanitation under Nirmal Bharat Abhiyan and Swachh Bharat taking the country towards open defecation free (ODF)
- ◆ Nand Ghar Project - Committed to the Prime Minister's national vision of eradicating child malnutrition, providing education, healthcare and empowering women with skill development, developing 4000 Nand Ghars across India
- ◆ Several programmes implemented under project RACHNA (Reproductive And Child Health & Nutrition Awareness)



Recognitions and Awards

- Best Corporate Social Responsibility (CSR) Practice award at the 6th Asia Best CSR Practices Awards 2016
- 'Game Changer – Oil & Gas Company of the year' by Petroleum Federation of India (PetroFed) for continuous outstanding work on Enhanced Oil Recovery project
- 'Bureaucracy Today - CSR Excellence Award' in the Skill Development category, 2016
- Suvali onshore terminal awarded third prize in Manufacturing Category during 12th edition of "The Confederation of Indian Industry's (CII) Western Region - Safety, Health and Environment (SHE) Excellence Award 2015-16"
- The Bhogat Marine facility was awarded IMS (ISO 9001; ISO 14001 & OHSAS 18001) certification
- Our best in class safety practices at Mangala Oil & Gas fields in Barmer and midstream operations have been conferred with 5 prestigious awards at the 5th FICCI Safety Systems Excellence Awards ceremony. This includes the First (Gold) Prize under the large size hazardous category.
- 'Jeevan Amrit Project' - A safe drinking water initiative awarded by India CSR at the '3rd Annual CSR Awards Ceremony

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