





## Who We Are

We are a London Stock Exchange listed, globally diversified natural resources company with interests in Aluminium, Zinc, Lead, Silver, Power, Copper, Iron Ore, and Oil & Gas. We operate primarily in India and Africa, with our operations spread across four continents.

With our world class assets, we today are among the global leaders in the diversified natural resources industry contributing towards the economic & social development of communities and economies through our operations.



>US\$15.4 Billion revenue

>US\$0.9 Billion strong free cash flow

>\$5.4 Billion paid in taxes & royalties

>3.4 Million people benefited through sustainable development initiatives

>>\$39 Million investment on community development



## Our Business

Vedanta's geographic foothold spans across India, Zambia, Namibia, South Africa, Ireland and Australia. Its portfolio includes:

### **ZINC - LEAD - SILVER**

Has about 85% Of Market Share in India's Zinc Industry, and the world's second largest integrated Zinc-Lead producer.

One of the largest silver producers globally with an annual FY2018 production of c.18 moz

India | Namibia | South Africa



### **IRON ORE**

India's largest private sector exporter in FY2018.

### India

### **OIL & GAS**

Operates 25% of India's oil production. Largest private sector oil and gas producer in India. Executing one of the largest polymer EOR projects in the world.

### India | South Africa



### **COPPER**

One of the largest copper producers in India with 33% market share for refined copper, at 0.4 mn tonnes per annum

Operates one of the world's highest-grade copper mines with c 3.72%. % grade in Konkola, Zambia.

Among Zambia's largest private sector employers.

### Africa | India





### **ALUMINIUM**

Leading aluminium producer in India with 41% share in India's primary market.

Largest capacity in India at 2.3mn tonnes per annum

### India

### **POWER**

### 9 GW DIVERSIFIED POWER PORTFOLIO

3.6 GW of commercial power generation capacity, balance for captive usage

96% thermal power and 4% from renewable energy sources

### India

## Value Creation in India





#### We are:

India's market leader in most of the commodities we operate in (FY2018 production):

Largest private sector oil and gas company:

FY18 Exit production rate of 2,00,000 boepd of oil and gas

Largest integrated Zinc-Lead producer:

9,60,000 tonnes along with 558 tonnes of Silver

One of the largest custom copper smelter and copper rods producer: 4,03,000 tonnes

One of the largest primary producers of aluminium: 1,675,000 tonnes

## Vedanta in Africa: a rich past, a richer future





We've had a presence in Africa since 2004 - mining copper in Zambia at Konkola Copper Mines (KCM), producing zinc and lead concentrate at Black Mountain Mining (BMM) in South Africa, and Special High Grade zinc metal at Skorpion Zinc in Namibia.

We've invested over US\$4bn in Africa to date, and recently commenced construction of the US\$630m Gamsberg Zinc Project at BMM; one of the world's largest undeveloped zinc sulphide deposits.

We employ some 17,000 people across South Africa, Namibia and Zambia. BMM has been in operation for 30 years and is a significant employer in South Africa. With Gamsberg, we have the potential to continue operating in this region for at least the next 20 years, creating additional jobs.

In Zambia, we are one of the largest private sector employers with some 14,000 employees.

We build strong and sustainable partnerships that enable us to have a greater positive impact on our host communities.

Our Corporate Social Responsibility (CSR) programmes focus on health, education, sport and sustainable livelihoods.









### In Zambia:

- +40,000 people access our CSR programmes every year
- KCM operates 2 hospitals and 8 clinics; 63,000 people access these healthcare services
- Helped +500 people into local and foreign universities and tertiary schools in past 11 years
- About 2,200 young people access education at KCM's 4 primary and high schools
- KCM is a major sponsor of sports, supporting 3 football clubs in Zambia's top league

### In South Africa and Namibia:

- +950 cataract cases treated in the Northerr Cape Province, South Africa by BMM
- Developed a full brick-making plant, run by members of the local community in the Northern Cape
- School support programmes
- Upgrade of Rosh Pinah State Clinic Namibia
- Built Children's Activity Parks, including swimming pools and sports pavilions
- Sustainable livelihood programmes include the Karas Goat Project at Skorpion









## Sustainable Development

42,200 hours of training on Code of Conduct including Human Rights aspects were provided.

914968 man-hours of training delivered to employees and contractors on Health, Safety and Environment in FY-2018

Conferred with the Confederation of Indian Industry (CII) 'Sustainable Plus Platinum label', ranking among the top 10 most sustainable companies in India.

World-class mine closure of Vedanta's Lisheen mine in Ireland & Sanquelim mines, in Goa leaves a positive legacy.

5 star rating for Sustainable Mining given by the Indian Government to the Kaidh mine of Hindustan Zinc Limited and A.Narrain, Codli, Bicholim mines of Sesa Goa Iron Ore.

The Gamsberg project is a 'No Net Loss' biodiversity project & in South Africa translocated 87,000 plants and 3,00,000 seeds for future rehabilitation.







# Corporate Social Responsibility



We believe that a shared destiny approach in our business will benefit not just the community in our neighborhood, but also strengthen our own operations. Together we seek to contribute to boost economic prosperity and community well-being in the regions where we operate.



US\$ 37 million contributed to community development, benefiting 3.36 million people in India, Australia and Africa 4000 Modern
Anganwadis, 'Nand Ghars' to be developed across India. Committed to the Indian Prime Minister's national vision of eradicating child malnutrition, providing education, healthcare and empowering women with skill development, Nand Ghars will benefit 4 million community members over the project lifecycle.



Over 28,000 women have been reached through our women's empowerment initiatives, of whom more than 1900 women were assisted to set up or expand their own enterprises. Another 3300 youth were trained and placed in different vocations through our community skilling initiatives. Agriculture and livestock continue to be critical to rural households, and this year, we worked with nearly 85000 farmers on programmes focused on improving agriculture and livestock productivity.







Over 2,10,00 students accessed quality education through 16 schools and colleges run across our global locations.



Over 96,800 children were provided fresh and nutritious meals daily, in support of the Government of India's midday meal program.

# The India of Today

India is blessed with a vibrant democracy, an independent media, entrepreneurial culture and a strong industrial and manufacturing sector which is a large contributor to the Indian economy and is playing a fundamental role in India's growth story.

India has the potential to be a manufacturing and export powerhouse as well as provide exciting employment for country's youth.

3<sup>rd</sup> largest economy (PPP)

3<sup>rd</sup> largest energy consumer

~7.6% Average annual GDP growth rate (estimated)







## India's Demand Outlook

India is one of the engines of global economic growth. India's economic rise since 1991 alongside its growing population, has resulted in a sharp rise in resource needs from petroleum products to power and infrastructure.

Rising need of infrastructure, resources and energy

~US\$ 88 billion of oil & gas import bill

~US\$ 460 billion of annual imports

Rising demand for commodities

Despite economic progress, India still has a low per capita consumption of commodities.

With economic progress the gap between India's demand and domestic supply of oil is set to widen.







### India's Potential

India is among the top countries in the world with large reserves of Iron Ore, Bauxite, Zinc and Coal. The natural resource sector has the potential to add \$ 1 trillion to the economy generating significant employment opportunities.

Strong fundamentals will drive India's demand for commodities:

- One of the fastest growing large economies
- Increasing pace of urbanisation
- Increasing labour force as a percentage of the population
- Increasing per capita income
- Low per capita consumption of metals and Oil & Gas compared to the world average

Vedanta through its strategically located high quality assets and scalable capacities is well-positioned to leverage the opportunities in India and other emerging economies.

### INDIA'S MINERAL WEALTH

### **Resources & Reserves**

5<sup>th</sup> Largest Coal: 295 bn tonnes

6<sup>th</sup> Largest Zinc: 50 mn tonnes

7<sup>th</sup> Largest Iron Ore: 29 bn tonnes

8<sup>th</sup> Bauxite: 3.5 bn tonnes









## Our Recent History





2001	Acquired 51% stake in BALCO
2002	Acquired 26% interest in Hindustan Zinc Ltd.
2003	First Indian company to be listed on LSE
2004	Acquired 51% stake in Konkola Copper Mines
2006	Commissioned 50,000 tpa lead smelter in India; Completion of BALCO expansion
2007	Listed on the NYSE in the largest IPO by a non-US Company; Acquired 51% stake in Sesa Goa Limited
2010	Acquired Zinc assets in Namibia, Ireland and South Africa including Gamsberg, the largest undeveloped Zinc deposit in the world
2011	Completed acquisition of controlling stakes in Cairn India, marking entry into Oil & Gas
2013	Merger of Sesa Goa and Sterlite as part of group consolidation
2015	Sesa Sterlite Ltd. changed its name to Vedanta Ltd.
2016	Shareholders of Vedanta Limited and Cairn India Limited approve merger.
	1200% dividend by Hindustan Zinc Limited. Highest ever paid in the Indian Private Sector.





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