Cairn Energy India Pty Limited (CEIL)

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB)
FOR
PIPELINE CLEANING & INTELLIGENT PIGGING SERVICES

Cairn Energy India Pty Ltd (CEIL) is the Operator of CB/OS-2 block located on the west coast of India. CEIL invites expression of Interest under International Competitive Bidding Process (“ICB”) from suitably experienced Contractors (Indian and International both) who wish to receive bids for Pipeline Cleaning & Intelligent Pigging Services.

The Pipeline is of 24 inch diameter with a total length of 35.05 km, with offshore subsea section of 31.55 km and onshore section of 3.5 km. The pipeline carries commingled oil and gas produced from the offshore fields to the Onshore Processing Plant.

The Scope of Work for this EOI consists of:

CEIL intends to award a contract to supply equipment, materials, spares, consumables, supervision, analytical skills and other facility required to conduct pipeline integrity survey covering pipeline cleaning which would involve extensive chemical and/or mechanical cleaning, Gauge/geometric pigging, Intelligent Pigging utilizing High resolution MFL type Intelligent pigs. The Objective is to review, assess, evaluate and determine internal and external metal loss. This loss may be due to manufacturing or construction defects, corrosion, mechanical damage or other cause that may affect pipeline integrity.

Only those companies possessing substantial and proven record of performance in executing similar jobs of this magnitude should respond to this notice. Bidders are requested, as a minimum, to submit the following documents and details:

1. HSE Systems:
   a. For all similar jobs executed in last 5 years
   b. HSE Manual/Policy
   c. Project specific HSE Plan for similar project

2. Letter of interest with detailed company information as follows:
   a. State the name of the parent Company
   b. State the name/address/phone/e-mail of the company that would execute the Contract
   c. If a Joint Venture to be proposed, state the name/address/phone/e-mail of all Joint Venture partners
   d. Organization structure
   e. Analytical Organization Structure
   f. Size of Departments
   g. Quality control system & procedure
   h. Tools Control System
   i. Supply Chain Management System & procedures
3. Company’s financial performance documents (including JV partner’s financials, if proposed) i.e. Audited Balance Sheets, Profit and Loss Account & Cash Flow Statement for the last 3 years & following details separately;

   a. Company Turnover based on last 3 audited/Financial statements. Bidder total turnover shall be at least US $ 3 MM for any of the last three financial year.
   b. Company’s Net Worth based on last 3 audited/Financial statement
   c. Return on Equity based on lasts 3 audited/Financial statement
   d. Working Capital based on last 3 audited/Financial statement
   e. State the banker’s name, address and Solvency certificate from the bank indicating the credibility limit in financial terms

4. Experience
   a. Company must have renowned clients in the field of upstream Oil & Gas.
   b. Company shall have minimum of 5 years of experience in Pigging Services.
   c. Details of order executed by Company of a single contract value of US $ 0.5 million for similar jobs in last 3 years
   d. Company must provide lists of similar jobs successfully executed in last 5 years & shall attach completion certificates for the jobs listed.
   e. Details of current commitments

5. Quality Systems:
   a. Copy of current ISO Certificate provided
   b. Certification of the companies QA system by an accredited certification body
   c. QMS of the Company
   d. Company shall have availability of latest testing and research facilities with experienced technical specialists.
   e. Company shall demonstrate the quality of Design & Robustness of equipments to be supplied

6. Delivery Period
   a. Delivery Period shall be less than 3 months post award of contract, Vendor shall confirm the delivery period in its Expression of Interest.

The envelope should be subscribed with “Reference No. CEIL/PSCM/EOI/Intelligent Pigging Services/CB/ EOI# 1000027810”. All information and documentation shall be provided at address below within 14 days of publication of this EOI by e-mail as attached PDF file and via courier to:

   Sr Manager – PSCM
   Cairn Energy India Pty Ltd
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   Gurgaon 122002 (Haryana)
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