GLOBAL EXPRESSION OF INTEREST FOR
SURFACE WELL TESTING / CLEANOUT / FLOW BACK EQUIPMENT AND SERVICES

Cairn Energy India Pty Ltd (“CEIL”) is the Operator of the Rajasthan block RJ-ON-90/1, on behalf of the Joint Venture Partners CEIL, Cairn Energy Hydrocarbons Limited (CEHL) and ONGC.

CEIL Seeks expression of Interest (EOI) under International Competitive Bidding Process (‘ICB”) from suitably experienced Surface Well Testing / Cleanout and Flow back contractors (both Indian and International) capable of carrying out this work in India, which broadly encompasses the following:

- Providing equipment and services for surface Well Testing /Flow Back

With this EOI, CEIL intends to short list names of experienced Well Testing /Flow Back Contractors to invite for the tender for the Surface Well Testing /Cleanout and Flow Back services.

This work must be carried out in India at Rajasthan Block which is a desert terrain. The company shall have proven experience in similar types of surface well testing, flow back and shall have sufficient personnel, equipment, management, effective QA/QC procedure and organizational processes to conduct the works. Well Testing /Flow Back shall be carried out for almost 300 oil and gas wells over a period of 3 years. The equipment must be suitable for sand cleaning out jobs. The company shall be able to demonstrate full understanding of Indian and internationally accepted Health, Safety and Environmental practices, procedures and policies. Only companies who can comply with these requirements and who can demonstrate a successful track record, listing projects, clients contacts which may be approached, should respond to this notice.

Companies are requested, as a minimum, to submit the following documents and details with their expression of interest:

1. Lists of similar work successfully executed in the last three years and project currently under execution both in Indian and elsewhere.
2. Details of work conducted is similar terrain, ideally in India.
3. Organizational outline proposal detailing their nominated management, staff and business process support to carry out field development and provide required services for well testing.
4. The contractor shall submit details of his Management, Operating and Maintenance schemes with copies of their certification.
5. Design and manufacturing capability as per API/ISO specifications.
6. Regional capability
7. The Contractor must demonstrate that they have sufficient financial standing to commence and continue the operation.
8. Have an appropriate comprehensive Health, Safety and Environment management system in place which promotes, aligns with and upholds CEIL’s and the Contractor’s HSE commitments. Details and copies of their certification must be submitted.
9. Personnel details including bio-data of key personnel.
10. Available software and equipment details.
11. Three years audited financial reports.
Interested Contractors who can fulfill all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail as attached PDF File and via courier not later than 15 (Fifteen) days from the date of this publication. The envelope shall be super scribed with “PROVISION FOR SURFACE WELL TESTING / CLEANOUT / FLOW BACK EQUIPMENT AND SERVICES - Prequalification 2012” and shall be addressed to:

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<tr>
<th>Head – Procurement and Supply Chain Management</th>
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<tbody>
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<td>Cairn Energy India Pty. Limited</td>
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<td>9th Floor, Tower A, Paras Twin Tower, Sector Road,</td>
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