AMENDMENT TO THE GLOBAL EXPRESSION OF INTEREST / PRE-QUALIFICATION FOR PROVISION OF
LAND DRILLING UNITS, WORKOVER RIGS AND VARIOUS DRILLING/COMPLETION/WELL SERVICES,
TANGIBLES AND MANPOWER SERVICES: BLOCK: RJ-ON-90/1

With reference to the EoI published on June 9, 2011, CEIL issues following Amendment:

3. Drilling and Completion Services

- Directional Drilling, MWD, Performance motors, Basic Sidetrack package, Logging While Drilling and Rotary Steerable System. *(Description of Service changed)*
- Core Handling and Preservation services *(New Service)*
- Sand Detection and Monitoring Equipment and Services *(New Service)*
- Sucker rod running services for SRP and PCP *(New Service)*
- Laboratory Core Flood and other core studies for formation damage and stimulation *(New Service)*
- Hydraulic Fracturing / Frac pack Services *(Description of Service changed)*
- Proppant Supply *(New Service)*
- Frac / Stimulation Diagnostic Services *(New Service)*
- Hydraulic Fracturing Consultancy Services *(New Service)*
- Frac Pack Down hole Equipment *(Description of Service changed)*

4. Manpower Service

- Consultancy services for Sand Control, Artificial Lift, and Well Completion design, Production Chemistry and Flow Assurance, Corrosion and Material Selection, Well Stimulation, Completion and Work-over Fluid selection and Design, Water and Gas Shut Off. *(New Service)*
Specifics

Only those Contractors who can comply with all of the following and can, by their submission, demonstrate a successful track record, listing previous projects, current Services projects in progress, clients, and client key contacts who may be approached, in each of the areas below should respond to this Notice. The Contractor must submit details for the following:

• Organisational outline proposal detailing their nominated management, staff, and business process support to carry out an Onshore Drilling campaign for all types of wells.
• A demonstrable capability to mobilise and commence work to meet CEIL’s schedule. The Contractor’s experience in mobilising on schedule shall be clearly stated.
• Particular experience of providing Services in onshore Drilling operations and flexibility to accommodate CEIL’s programme is paramount.
• The Contractor shall submit details of his Management, Operating and Maintenance schemes with copies of their certification.
• A willingness to develop a close long term relationship with CEIL.
• The Contractor must demonstrate that they have sufficient financial standing to commence and continue an operation of this magnitude.
• Have an appropriate comprehensive Health, Safety and Environmental management system in place which promotes, aligns with and upholds CEIL’s and the Contractor’s HSE commitments. Details and copies of their certification must be submitted.
• Audited financial statements for the last three years

Interested Contractors who can fulfil all of the Specifics listed above must submit their response including the details and references stated above, in writing and by e-mail not later than 5 (five) days from the date of this publication. Please also state clearly the particular service / services from the list above on the envelope. The envelope shall be superscribed with “Provision of Drilling/Work over Rig, various Services Tangibles and Manpower Services: Block RJ-ON-90/1 - Prequalification 2011” and shall be addressed to:

**Director – Procurement and Supply Chain Management**
Cairn Energy India Pty. Limited
9th Floor, Tower A, Paras Twin Tower, Sector Road, Sector 54, Gurgaon 122002 [Haryana], India
Tel.: +91-124-4764000; Fax :+91-124-4764568
Email: himani.pande@cairnindia.com